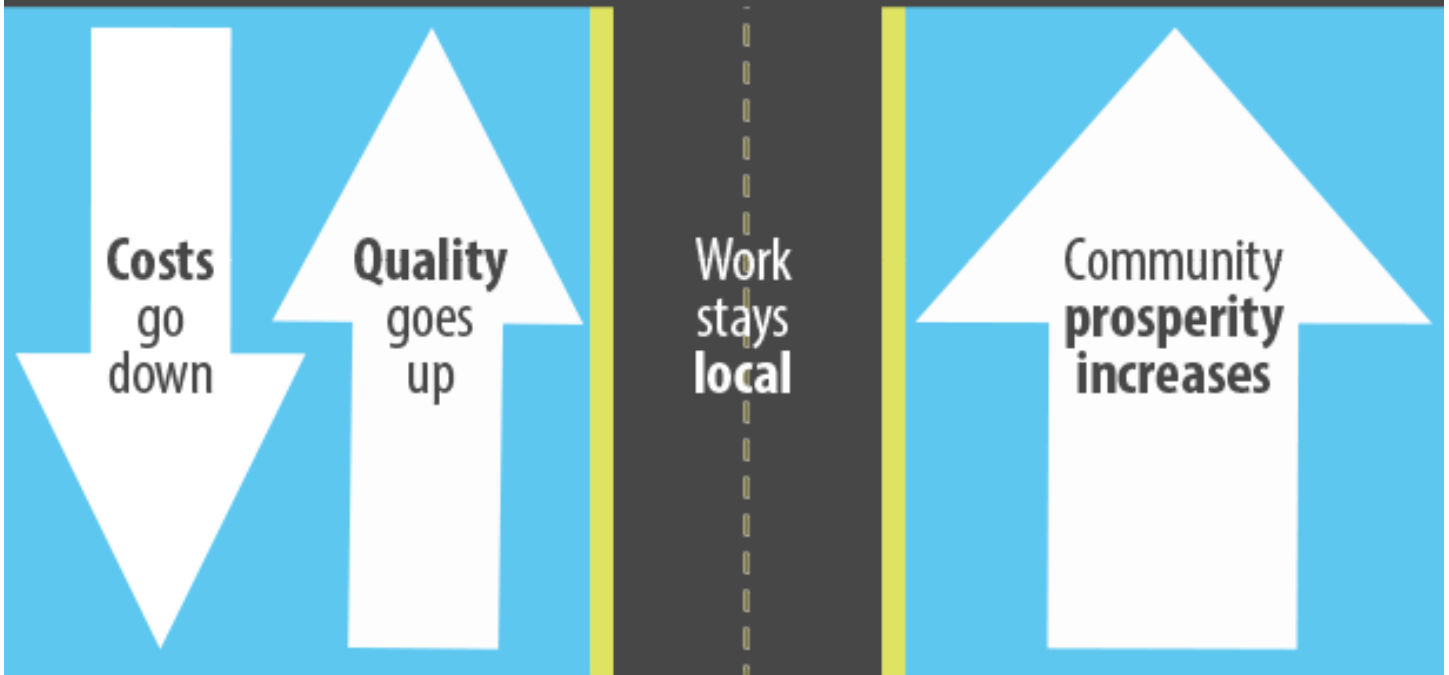


# Open competition builds better communities.



Studies and real-life examples show that construction projects that don't have an open competitive bidding process can be 40% more costly.

Example: The City of Sacramento 2020 Street Seal Coat Phase II project bid in 2019 with an Engineers Estimate of \$1,227,000.00. Only **ONE** bid was received for **\$1,737,000.00 or 42% over the engineer's estimate.** The bid was rejected.

The same project rebid in 2020 for almost the same price at \$1,735,012.00. The result? The City received **ONE BID AGAIN** for **\$2,030,475.00 or 17% over the new Engineers Estimate which was 41% over the prior year's estimate.**

The PLA was removed and the results? **Three bidders received with the lowest bid coming in at \$840,000 or 10% under the new engineer's estimate of \$935,400.**

Restricted competition narrows the field and supports the minority.

The numbers don't add up so jobs go to folks outside of the community.



An unrestricted, competitive bidding process levels the playing field. Everyone has **equal opportunity to bid** on work.

Taxpayer funds are used **efficiently** and money is invested into the community.



#lovewhatyoudo

With open competition, the community truly gets to build its community.